

01 **Foreword: Privacy Is Not Quite Like** 02 **the Weather**

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13 Privacy, like the weather, is something everyone talks about.¹ But unlike the
14 weather, there is much that should, and can, be done about it. This welcome vol-
15 ume documents and explains an important tool for doing that. It should be in the
16 library of any professional concerned with collecting, processing, using or determin-
17 ing the fate of personal data (whether as policy-setter, administrator or researcher).
18 This state-of-the-art book describes the most comprehensive tool yet available for
19 policy-makers to evaluate new personal data information technologies before they
20 are introduced.²

21 Privacy impact assessment aims to contribute to organisational practice, as well
22 as culture. It recognises that machine-processed data on persons requires special
23 protections, particularly when new tools are involved. It anticipates problems, seek-
24 ing to prevent, rather than to put out fires. The PIA model is based on avoiding future
25 problems by learning from the past and imagining how new technologies might
26 bring new problems – including that intriguing class of the “unknown unknowns”.

27 PIA is very much a work in development and offers a general model whose con-
28 tent needs to be adjusted depending on the specifics of the case. One size does not
29 fit all. The variation these chapters consider precludes a standard form, at least with
30 respect to substance and the range and degree of attention to potential problems.

31 Details of the assessment and expectations of what is appropriate will vary
32 depending on the institution/organisation and goals – private vs. government (and
33 within government national security and crime control as against education or wel-
34 fare); the role played; location as in geographical co-ordinates or in public or private
35 places); whether data is immediately accessible or requires technical enhancements
36 or otherwise being pried out or constructed; the kind of data – sensitive vs. non-
37 sensitive and intimate vs. non-intimate personal information; the tool and fullness of
38 the form of data it offers (audio and video documenting behaviour vs. merely noting
39 location); identification – unique, masked, fully anonymous or group identification;
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42 ¹ These observations draw from various articles at www.garymarx.net and Marx, forthcoming.

43 ² Of course, as several of the articles note, a perennial problem and trade-off is intervening too
44 early or too late. Runaway trains can't very well be called back, even as those who build fast trains
45 need the freedom to experiment.

46 and the fate of the data – is it shared with the subjects, is it sealed, destroyed or
47 available to the public; and the costs of trying to prevent a risk relative to its serious-
48 ness and the likelihood of its occurring. It will also vary at different stages of data
49 collection, analysis and use, and for local historical, cultural and social factors.

50 What is being assessed? Most of the chapters in the volume use privacy broadly
51 to refer to information pertaining to an individual, particularly as it is machine-
52 processed. It begins when the borders of the person are crossed to either take
53 information from or impose it upon a person. Privacy is a general term and there
54 are endless arguments about what it applies to and if it is the best term to capture
55 contemporary concerns.

56 Most of the authors in this book are implicitly using the form of information pri-
57 vacy identified by Westin³ – this emphasises control by the subject. This implies
58 an individual right and the actors' ability to make choices. The assumption is that
59 individuals will be well served by a policy when they decide for themselves what
60 personal information to release. What matters is choice and treating the data in
61 accord with Fair Information Practices. That is admirable, but it leaves untouched
62 other important issues.

63 Applying the conventional principles for the machine processing of information
64 just to information privacy will seem too narrow for many observers. Other issues of
65 great salience for citizens and society are slighted such as the implications for social
66 stratification; for fairness (when the choices are specious or not equally available);
67 for human rights and for silently creating creeping precedents that might lead to
68 unwanted results. Other forms of privacy may also be ignored.

69 Noting this limitation, Paul De Hert (Chapter 2) considers the need for assess-
70 ments concerned with human rights more broadly that privacy may (or may not
71 directly) connect with. Raab and Wright (Chapter 17) discuss extending assess-
72 ments to take more explicit account of various surveillance activities that may touch
73 privacy but are not synonymous with it in its narrow sense.

74 Whether privacy is the best term to apply to current personal data and new
75 surveillance issues is subject to debate. In an informative exchange in *Surveillance*
76 *& Society*,⁴ Colin Bennett acknowledges the limitations of the concept but makes a
77 strong case for using privacy as a catch-all term for a variety of relevant information
78 issues beyond itself. In popular culture and for interest groups, the term is becoming
79 inclusive of an array of data issues that may connect to privacy, but go far beyond it.

80 This discussion leads us to ask: what is the PIA tool intended to prevent, or alter-
81 natively, what goals to drive forward? What does (and should) the assessment assess
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83 ³ Westin, Alan, *Privacy and Freedom*, Atheneum, New York, 1967.

84 ⁴ The debate on the value of privacy in surveillance studies was initiated by Colin Bennett's essay
85 "In Defence of Privacy", *Surveillance & Society*, Vol. 8, No. 4, 2011, pp. 485–496. Respondents,
86 in the same issue, were Priscilla M. Regan ("A Response to Bennett's 'In Defence of Privacy'",
87 pp. 497–499), John Gilliom ("A Response to Bennett's 'In Defence of Privacy'", pp. 500–504),
88 danah boyd ("Dear Voyeur, Meet Flâneur... Sincerely, Social Media", pp. 505–507) and Felix
89 Stalder ("Autonomy beyond Privacy? A Rejoinder to Colin Bennett", pp. 508–512). The debate
90 can be downloaded as a single file: http://www.surveillance-and-society.org/ojs/index.php/journal/article/downloadSuppFile/privacy_defence/privacy_debate

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91 and why? This is forejudged to a degree by using the term privacy. But that choice
 92 can be problematic since the latter is such a general concept and can refer to such
 93 varied phenomena. Some clarification of terms private and public and surveillance
 94 may be helpful.

97 Untangling Terms

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 99 *If this [dissemination of FBI criminal history records] is done*
 100 *properly, it's not a breach of privacy.*
 101 *Clarence Kelley, FBI Director*⁵

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 103 Privacy is related to a broader family of terms such as publicity and surveillance and
 104 anonymity and secrecy. If PIA is to be an effective tool, there is need for a broad
 105 and systematic view of the setting and for conceptual differentiation in terminology.

106 How do surveillance and privacy relate? Surveillance is often wrongly seen to
 107 be the opposite of privacy. Kelvin emphasised this role of privacy as a nullification
 108 mechanism for surveillance.⁶ But at the most basic level, surveillance is simply
 109 a way of discovering and noting data that may be converted to information. This
 110 obviously can involve invasions of privacy as with the employee in a lab testing for
 111 AIDS who sold information on positive results to a mortuary.

112 Yet surveillance can also be the means of protecting privacy. Consider biometric
 113 identification and audit trails required to use some databases, or defensive measures
 114 such as a home security video camera. Privacy for whom and surveillance of whom
 115 and by whom and for what reasons need to be specified in any assessment.

116 Depending on how it is used, active surveillance can affect the presence of pri-
 117 vacy and/or publicity. As nouns, the latter can be seen as polar ends of a continuum
 118 involving rules about withholding and disclosing, and seeking or not seeking, infor-
 119 mation. Depending on the context, social roles and culture, individuals or groups
 120 may be required, find it optional, or be prohibited from engaging in these activities,
 121 whether as subjects or agents of surveillance and communication.

122 The right to privacy can be matched by a right to publicity. There might even
 123 be a need for *Publicity Impact Assessments* to be sure that personal information is
 124 collected and when appropriate given access to a wider public.

125 Such assessments would be sure that surveillance and/or communication of
 126 results are *mandated* rather than prohibited! One form involves a right to know
 127 as with freedom of information rules. Another form can be seen in the right to be
 128 acknowledged and noted, implied in the idea of citizenship, for example, in being
 129 entitled to have a driver's licence, register to vote or obtain a passport or a national
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 133 ⁵ U.S. News and World Report, 15 October 1973, p. 59.

134 ⁶ Kelvin, P., "A Social-Psychological Examination of Privacy", *British Journal of Social and*
 135 *Clinical Psychology*, Vol. 12, 1973, pp. 248–261.

136 identity card.⁷ In some ways, this is the reverse of an expectation not to be defamed
137 or lied about.

138 When the rules specify that a surveillance agent is not to ask certain questions of
139 (or about) a person and the subject has discretion about what to reveal, we can speak
140 of *privacy norms*. When the rules specify that information must be revealed by the
141 subject or sought by the agent, we can speak of *publicity norms* (or better perhaps
142 *disclosure norms*). The subject has an obligation to reveal and/or the agent has an
143 obligation to discover. With publicity norms, there is no right to personal privacy that
144 tells the agent not to seek information, nor that gives the subject discretion regard-
145 ing revelation. Rather there is the reverse – the subject has an obligation to reveal
146 and/or the agent to discover. This also suggests a way of broadening assessments
147 regarding personal data. Here the goal is visibility rather than data protection.⁸ A
148 source of confusion in discussions of both privacy and publicity involves the failure
149 to differentiate these as adjectives from nouns.

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152 **Private and Public as Adjectives**

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154 Information as a normative phenomenon involving moral expectations (whether for
155 protection or revelation and whether based on law, policy or custom) can be differ-
156 entiated from the actual empirical status of the information as known or unknown.
157 For this, we need the related terms private and public – adjectives that can tell us
158 about the status of information. Whether information is known or unknown has an
159 objective quality and can be relatively easily measured. For example, in face-to-
160 face encounters, the gender and face of a stranger is generally known, regardless of
161 whether this is in the street, an office or a home.⁹ The information is “public”, as
162 in readily accessible.¹⁰ In contrast, their political or religious beliefs are generally
163 invisible and unknown.¹¹

164 Of course, normative expectations of privacy and publicity do not always corre-
165 spond to how the adjectives *public* and *private* are applied to empirical facts. Thus,
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168 ⁷ The Spanish Data Protection Agency in its justifying Spain’s new mandatory national identity
169 card claims that the card goes along with the citizen’s right to a national identity (Ouzeil, Pablo,
170 2010)

171 ⁸ Marx, Gary T., “Turtles, Firewalls, Scarlet Letters and Vacuum Cleaners: Rules About Personal
172 Information”, in W. Aspray and P. Doty (eds.), *Making Privacy*, Scarecrow Press, Lanham, MD,
173 2011 [forthcoming].

174 ⁹ There may, however, be rules about the subsequent recording, communication and use of such
175 information.

176 ¹⁰ Identification may be controlled through anti-mask laws or conversely through requiring veils
177 for females or the display of religious or other symbols (tattoos, brands, badges) or clothing
178 indicating status.

179 ¹¹ Revelation, of course, may be mandated by rules requiring the wearing of symbols indicating
180 these. This paragraph also assumes that in most cases people “are” what they appear to be, i.e., no
cross-dressing.

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181 the cell phone conversations of politicians and celebrities that have privacy pro-
 182 tections may become public. Information subjected to publicity requirements such
 183 as government and corporate reports and disclosure statements may be withheld,
 184 destroyed or falsified. Information not entitled to privacy protections, such as child
 185 or spouse abuse, may be unknown because of the inaccessibility of the home to
 186 broader visibility. The distinction here calls for empirical analysis of the variation
 187 in the fit between the rules about information and what actually happens to it.

188 Privacy and publicity can be thought of in literal and metaphorical spatial terms
 189 involving invisibility-visibility and inaccessibility-accessibility. The privacy offered
 190 by a closed door and walls and an encrypted e-mail message share information
 191 restriction, even as they differ in many other ways. Internet forums are not geo-
 192 graphically localised, but in their accessibility can be usefully thought of as public
 193 places, not unlike the traditional public square where exchanges with others are
 194 possible.

195 There would be more agreement, or at least greater clarity, if assessments of
 196 privacy were clearer about whether they are talking about respect for the rules pro-
 197 tecting privacy or the empirical status of information as known or not known. When
 198 the laws are followed, former FBI director Clarence Kelley (in the quote that begins
 199 this section) can correctly claim that they haven't been breached with respect to pri-
 200 vacy. But he could not claim that, as an empirical matter, privacy is not altered when
 201 such records are created and circulated.¹²

204 Types of Privacy

206 Privacy is a multi-dimensional concept with fluid and often ill-defined, contested
 207 and negotiated contours, depending on the context and culture. PIAs should be clear
 208 about what privacy means for the context with which they are concerned (and often
 209 more than one meaning will apply).

210 Within informational privacy with which the chapters here are largely concerned,
 211 we find the conditions of anonymity and pseudo-anonymity, often referred to as
 212 being necessary for another type of privacy involving seclusion and being left alone.
 213 Personal borders are obviously more difficult to cross if an individual cannot be
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217 ¹² There can, of course, be verbal prestidigitation, not to mention bad faith, in simply defining
 218 away invasions of privacy as non-existent because the law or rules are followed. The deeper issue
 219 is what degrees of control does the individual have over personal and private information and are
 220 the lines appropriately drawn given a society's values and broader transcendent values of human
 221 dignity and life.

222 There are also other sources of confusion such as the legal definition of geographical places and
 223 information as public or private, custom and manners (e.g., averting the eyes) and roles which
 224 offer varying degrees of access to information. See Marx, Gary T., "Identity and Anonymity:
 225 Some Conceptual Distinctions and Issues for Research", in J. Caplan and J. Torpey, *Documenting
 Individual Identity*, Princeton University Press, 2001.

reached via name or location. The conditions around revelation or protection of various aspects of identity are central to the topic.

Informational privacy encompasses physical privacy. The latter can refer to insulation resulting from natural conditions such as walls, darkness, distance, skin, clothes and facial expression. These can block or limit outputs and inputs. Bodily privacy is one form of this. This is seen in crossing the borders of the body to implant something such as a chip or birth control device or to take something from it such as tissue, fluid or a bullet.¹³

A related, taken-for-granted form is aesthetic privacy¹⁴ which refers to the separation, usually by a physical barrier of bedroom or bathroom, of activities involving one's "private parts" and unguarded moments. Alderman and Kennedy discuss a number of such cases in which the shock of discovering a violation surfaces norms of which we are hardly aware because they are so rarely violated.¹⁵ Clothes and manners also sustain this. The concern over full body airport scans is also illustrative.

Informational privacy can be further descriptively considered as it ties to institutional setting (e.g., financial, educational, health, welfare, employment, criminal justice, national security, voting, census); places and times; the kind of data involved such as about religion or health, apart from the setting; participant roles (communications privacy as involving two-party, one-party or no-party consent); and aspects of the technology such as wire or wireless, phone, computer, radio or TV. PIAs need to consider setting, data type and means – factors that are central to legislation and regulation and rich in anomalies.¹⁶

In emphasising informational privacy, several other commonly considered forms such as decisional¹⁷ or proprietary¹⁸ privacy are slighted. These primarily involve application or use, rather than information discovery.

Defining cases in the US such as *Griswold v. Connecticut* 381 U.S. 479 (1965) and *Roe v. Wade*, 410 U.S. 11 (1973) involve decisional privacy with respect to personal and intimate matters such as family planning, birth control, same sex marriages or physician-assisted suicide. Proprietary privacy – use of a person's

¹³ The physical border perspective has limits too, thus taking/giving a urine, breath sample or photo involves using things that have already left the body and are different and beyond the literal physical protective border. The situation is the same for garbage. The borders in such cases are cultural – note the tacit assumption that one's garbage isn't to be examined – at least in a personally identifiable way.

¹⁴ Rule et al., 1980.

¹⁵ Alderman, Ellen, and Caroline Kennedy, *The Right to Privacy*, Alfred A. Knopf, New York, 1996.

¹⁶ Thus, in the US, the Federal Communications Commission has jurisdiction over content delivered over a wire but not that by satellite. In countries such as Germany and France, privacy rights are defined in reference to broad constitutional principles such as the dignity of the person, while in the US, the particular technology or institution plays a much larger defining role.

¹⁷ DeCew, Judith, *In Pursuit of Privacy: Law, Ethics, and the Rise of Technology*, Cornell University Press, Ithaca, NY, 1997.

¹⁸ Allen, 2007.

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271 information without consent for commercial and other purposes also involves control
 272 and liberty questions and the extension of market principles to symbolic material
 273 that is often immaterial (at least physically).

274 While distinct, informational privacy shares with the other forms inclusion in
 275 the broader category of privacy as control over access to the person or at least the
 276 person’s data, these may be connected. Thus, if individuals can control their personal
 277 information – whether not having to reveal their purchase of birth control pills (when
 278 this was illegal) or keeping paparazzi from taking pictures, then they need not worry
 279 about that information being used.

280 In addition to conceptual elaboration and reflection on the broader consequences
 281 of data collection, privacy assessment needs can be analysed in more detail when
 282 protective activities and problem avoidance are connected to a series of sequential
 283 stages that can be observed in the process (and processes) of data generation and
 284 use. Various types of privacy problem do not occur randomly, but tend to cluster at
 285 particular social locations.

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 288 **Data Stages**

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 290 Privacy protection is not like a vaccination that occurs once and is over. Rather it is
 291 part of an enduring process involving a series of separate actions.

292 Table 1 lists seven kinds of activity called *surveillance strips* that follow each
 293 other in logical order. The strips are temporally, conceptually, empirically and often
 294 spatially distinct.

295 Over time, the distinct action fragments of these stages combine into stories about
 296 personal data and illustrate the emergent character of surveillance and privacy as
 297 multi-faceted abstractions made up of many smaller actions. These are not unlike
 298 the frames in comic books (although not intended to be entertaining and the patterns
 299 are more like the fluid, jumpy sequences of cyberspace explorations than the rigid
 300 frame ordering of the comic book).

301 When viewed sequentially and in their totality, these elements constitute *surveil-*
 302 *lance occasions*.¹⁹ A surveillance occasion begins when an agent is charged with

304 **Table 1** Seven surveillance
 305 strips

(1) tool selection
(2) subject selection
(3) data collection
(4) data processing/analysis [raw data] numerical/narrative
(5) data interpretation
(6) uses/action
(7) data fate (other)

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 314 ¹⁹ Goffman discusses strips (1964) and occasions (1974) in referring to face-to-face interaction.
 315 See Goffman, Erving, *Behavior in Public Places: Notes on the Social Organization of Gatherings*,
 The Free Press, 1963, and *Frame Analysis: An Essay on the Organization of Experience*, Harper

316 the task of gathering information. Following that, the seven phases in Table 1 can be
 317 considered.²⁰ Studying the behavioural sequences of tool selection, subject selec-
 318 tion, data collection, data processing, interpretation, resulting action (or inaction)
 319 and fate of the data offers a way to order the basic behaviours occurring within
 320 the family of direct surveillance actions.²¹ The stages are the direct pressure points
 321 where most problems will be found.

322 Sometimes these occur almost simultaneously as when a motion sensor is trig-
 323 gered, a message is sent to a central computer, an alarm sounds and a door is locked
 324 or a retinal pattern is matched to a given identity and a computer unlocks or when
 325 a video camera does not save what unproblematic passes before it. But for a goodly
 326 proportion of applications, as with drug testing or data mining, these consist of dif-
 327 ferent activities and stages and involve a division of labour with agent roles played
 328 by various actors.

329 In a given story, the stages may develop in a serial fashion as one stage logically
 330 leads to the next (e.g., from data collection to analysis) or it may stop early on (a
 331 tool and subject are identified but no data is collected, or the data is not analysed or
 332 applied). Looking across many cases suggests a variety of ideal-type career patterns
 333 (with different stopping and turning points). However, once data has been gathered,
 334 questions regarding the data's fate (the last item in the chain) can always be asked.

335 Most of the privacy and related problems with which PIAs are concerned occur
 336 (when present) at one of the stages in Table 1. The kind of problem may differ by
 337 stage – thus violations of consent are likely at data collection, of fairness and validity
 338 at processing and interpretation, of discrimination at use and of confidentiality at
 339 data fate.²²

342 and Row, London, 1974. However, as used here, they refer to bundles of discrete activity from
 343 the point of view of the observer and most do not involve face-to-face interaction of agents and
 344 subjects.

345 ²⁰ Decisions about *who* is responsible for doing the surveillance and the design of the technology
 346 could be treated as the initial strips as well. However, attention here is on the next stage directly
 347 associated with doing the surveillance.

348 ²¹ This is said mindful of the fact that it is always possible to make ever greater differentiations
 349 within the categories identified and to push the causal chain back farther. For example, with respect
 350 to the data collection phase, contrasts can be made based on the tool, the sense involved, the kind
 351 of activity or the goal. The Table 1 conceptualisation captures the major natural breaks in activity
 352 once a problem in need of personal information has been defined and an agent designated.

353 ²² It would be useful to have a checklist of problems that can occur and (when possible) of ways of
 354 avoiding them, or ameliorating them when they can't be prevented. The list would include various
 355 kinds of physical, psychological and social harm and unfairness in application and use; minimis-
 356 ing invalid or unreliable results; not crossing a personal boundary without notice or permission
 357 (whether involving coercion or deception or a body, relational, spatial or symbolic border). Other
 358 problems to be avoided involve violating trust and assumptions that are made about how per-
 359 sonal information will be treated (e.g., no secret recordings, respect for confidentiality, promises
 360 of anonymity or for the compartmentalisation of kinds of data). Lists are one thing and can be a
 bit like waving the flag. Who, after all, would favour invalid results or violating trust? There is a
 strong need for research on the frequency and social locations of such problems. When are they
 common, patterned and systemic as against being infrequent, random and idiosyncratic?

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361 Knowledge and policy are better served when these elements are differentiated.
 362 The stages in Table 1 can direct research on the correlates and location of particular
 363 kinds of problems. Awareness of the stages of the process can help in assessing the
 364 seriousness and likelihood that a risk will occur and the costs of prevention (whether
 365 by not using, regulating or amelioration after the fact).

366 The likelihood of prevention is also greatly affected by the stage. Just saying
 367 “no” to a data collection request (if honoured) is the ultimate prevention. But as the
 368 process moves from collection to the final fate, controls become more challenging.
 369 In the initial stages, the relevant actors and locations for accountability are known –
 370 but over time, if the information spreads out in wider circles, as it often does, control
 371 weakens.

374 Slices, Not Loaves

376 If the wise suggestions this specialised volume recommends were implemented,
 377 there would be far fewer problems associated with the collection and processing of
 378 personal data. However, the authors are hardly naïve reformers promising salvation
 379 if only their preferred solutions are followed. Limits are identified, as are ways of
 380 working within or around many of them.

381 Sceptical pundits removed from any responsibility for action can, of course,
 382 snipe from the sidelines about PIAs and their limits. PIAs are generally not man-
 383 dated, requiring voluntary introspection and self-restraint on the part of goal-focused
 384 (often bottom line) organisations.²³ Businesses are not democracies and govern-
 385 ment’s national security and crime functions require levels of secrecy. When a PIA
 386 is carried out, results may not become public. Will a PIA’s requirements be imple-
 387 mented? Or will PIAs serve as window dressing disingenuously prohibiting, while
 388 hiding behaviour that would be unacceptable if made public? Will they become
 389 another ritualised hurdle to jump over (or under) for busy practitioners with more
 390 important goals?

391 In an effort to learn and to legitimate, the ideal PIA involves relevant “stakehold-
 392 ers”. This democratic impulse is admirable, but who decides who is a legitimate
 393 stakeholder? –e.g., do those arrested, but not charged or found guilty, have a seat at
 394 the table when decisions are made about preserving DNA? Do free speech as well as
 395 privacy advocates serve on a telecommunications committee charged with assessing a
 396 new technology?²⁴

397 PIA faces the challenge of preventing a particular kind of future which involves
 398 new elements. It goes beyond routine audits of compliance with established rules
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 401 ²³ There are a few exceptions as several chapters here note such as in Europe for RFID and in the
 402 US for e-government.

403 ²⁴ The failure to not include types of consumer in the decision to roll out caller-ID created problems
 404 for US telephone companies in the 1980s. Those with unlisted numbers and shelters for abused
 405 women lost control over their phone numbers by technological fiat and there was much public
 outcry which led to revised policies.

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406 and policies. Since the future hasn't yet happened, its assessment is forever
407 vulnerable to challenges and doubts.

408 Given still other challenges – from political pressures to lack of resources, it
409 is noteworthy that the stellar policy analysts in this book have not given up. They
410 are thoughtful realists – dealing humbly, yet hopefully, with terribly complicated
411 contemporary questions. In situations drenched in trade-offs, legitimate conflicts of
412 interest and uncertainty, the lack of a full loaf should not be bemoaned, rather one
413 should be grateful for slices of insight and the amelioration that PIAs can bring
414 through transparency and a commitment to democratic values.

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416 Cambridge, Massachusetts

Gary T. Marx

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